

BIZPLANS

Independent Business Valuations · South Africa

Referral Pack for Attorneys, Accountants & Advisers

Bizplans CC provides independent, conflict-free business valuations for South African SMEs and owner-managed businesses. When you refer a client, the relationship stays yours — they receive a professional, defensible report, on time and within an agreed fee.

When a client needs an independent valuation

- Divorce and matrimonial accrual matters
- Shareholder disputes, deadlock and minority buy-outs
- Partner buy-ins and buy-outs
- Business sales, acquisitions and responding to an unsolicited offer
- Capital Gains Tax and SARS matters requiring a defensible market value
- Deceased estate, succession and exit planning
- Bank funding and investment transactions

What your client receives

- An independent opinion from someone with no relationship to either side and no stake in the outcome
- A report prepared to the evidentiary standards expected by SARS, the High Court and lenders — built to withstand challenge
- IVS 2022 methodology: earnings multiple, discounted cash flow and net asset value, with every assumption documented
- Plain-English reporting, with the executive summary on page two — the page you will reference most

Independence

No brokerage. No referral fees. No success fees. Compensation is never contingent on the valuation or any resulting transaction. Independence is confirmed in writing at the start of every engagement.

Fees and turnaround

Fixed fee, scoped to the matter and quoted after a free, no-obligation initial discussion — never hourly, never contingent. Most valuations are completed within about a week, once the required information is to hand.

To refer a matter

WhatsApp is the fastest route — most referral conversations are settled in a single exchange, and I will tell you honestly whether a formal engagement makes sense.

Mark Prigge · B.Com, MBA · Independent Business Valuation Consultant
info@bizplans.co.za · WhatsApp +44 7467 607872 · www.bizplans.co.za
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